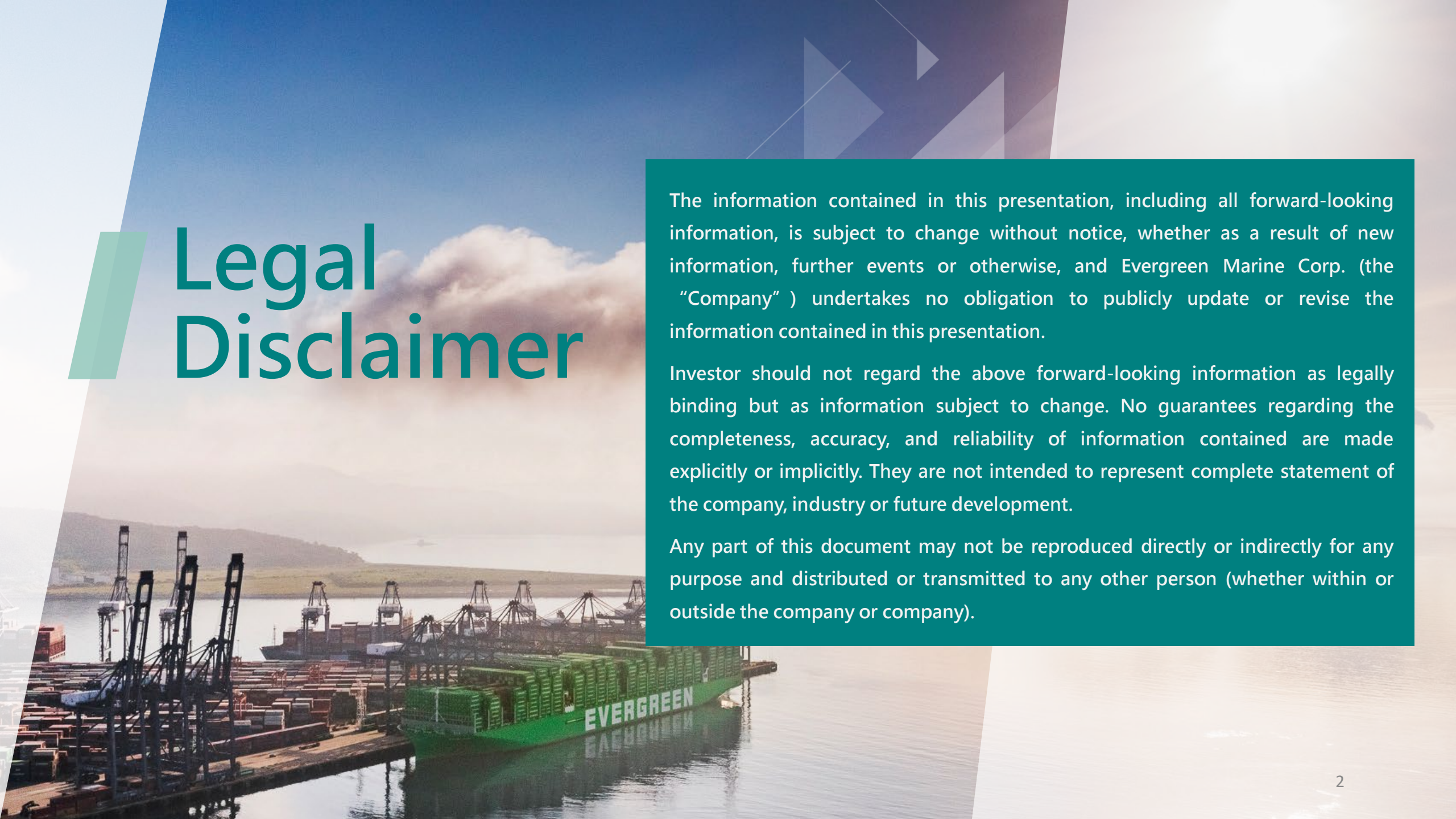




TSE: 2603

Evergreen Marine Corp. 2024 Investor Conference

President K.H. Wu



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Agenda



01

Company
Overview

02

Financial
Information

03

Container
Shipping
Outlook

04

Business
Strategy



Evergreen Marine Corp.
**Company
Overview**



214

Vessels | Group fleet

10⁺ TEU

2023 lifting/ Millions TEU



**EVERGREEN
MARINE CORP.**

Infographic

5.8%

Capacity market Share

1.65

millions TEU
Operational Capacity

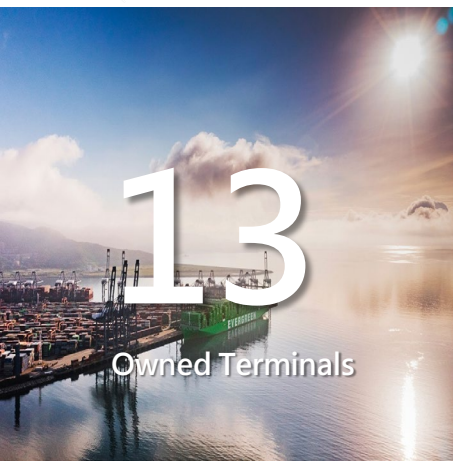


7th

World ranking

113

Countries
Global coverage



13

Owned Terminals

250⁺

Terminal services

320

Offices and Agents

150⁺

Weekly services



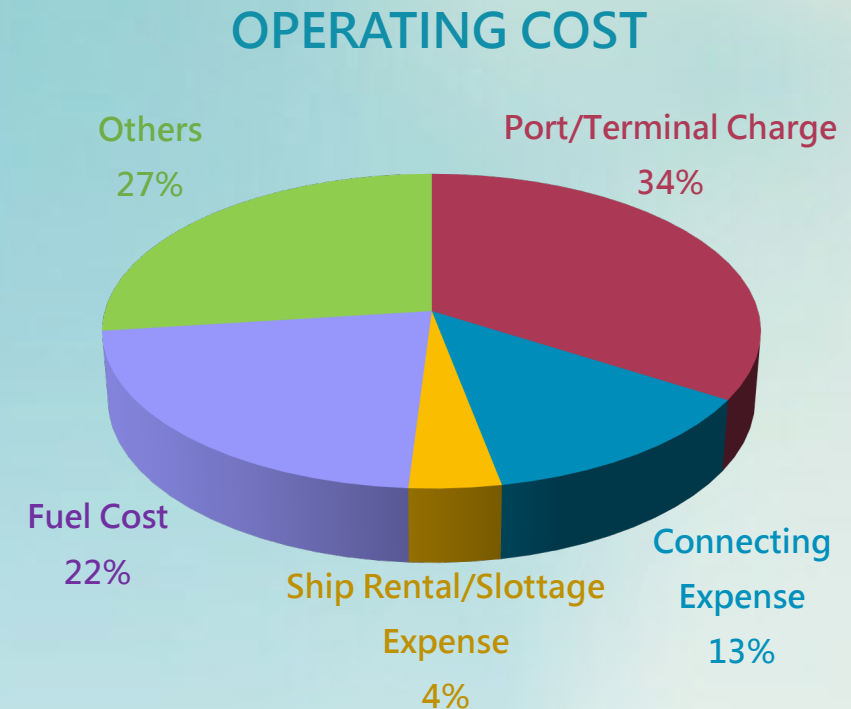
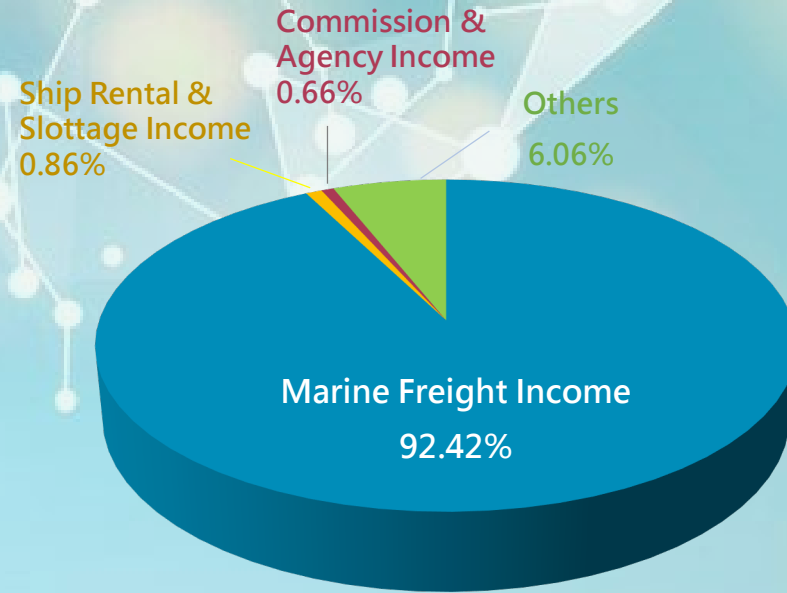
Financial Information

Consolidated Income Statement 2023

01

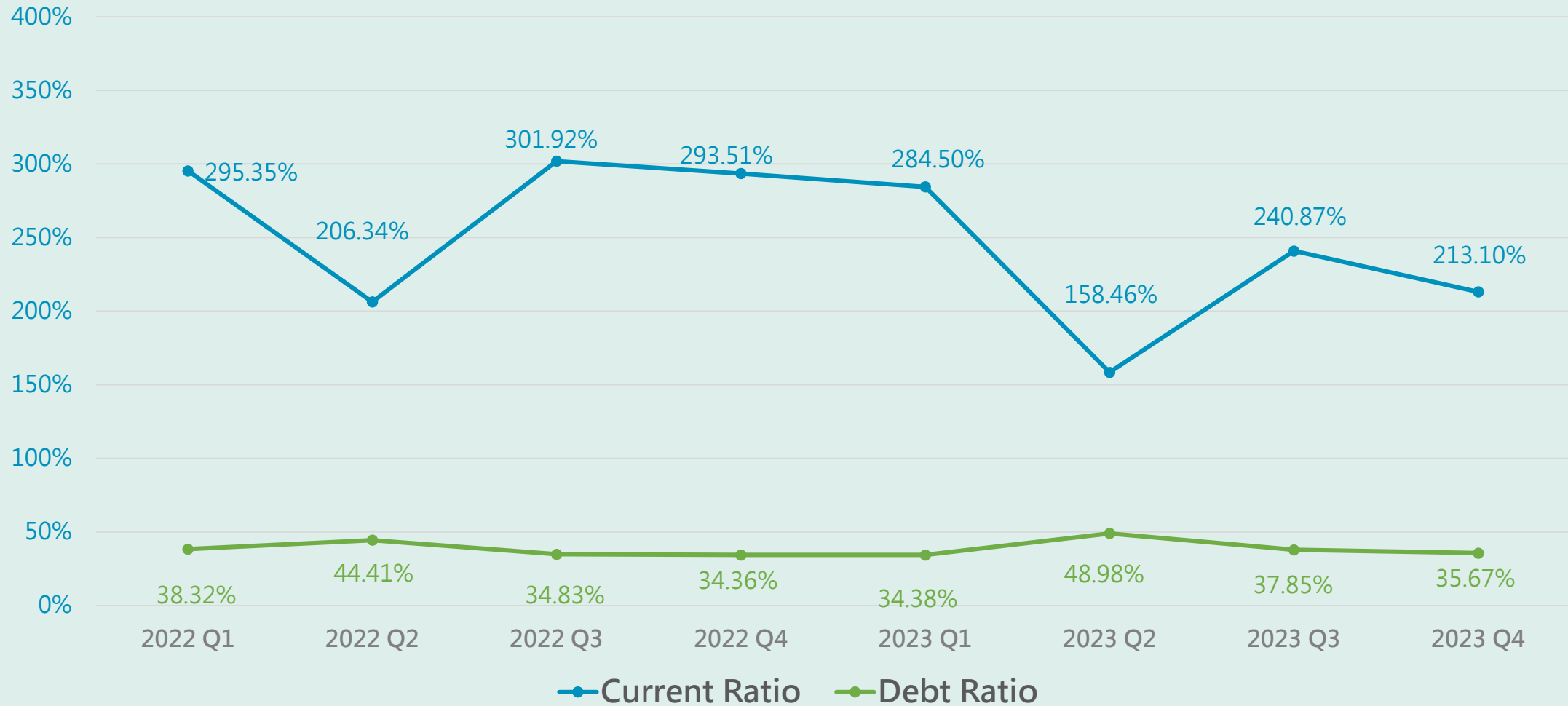
Unit : NT\$ Millions

Item	2023
Operating Revenue	276,715
Operating Cost	(226,785)
Gross Profit (Loss)	49,930
Operating Income (Loss)	34,750
Net Income (Loss)	39,976
Profit(Loss), attribute to owners of the parent	35,337
EBITDA	88,606
EBITDA Margin (%)	32.02
EPS (Unit: NT\$)	16.70



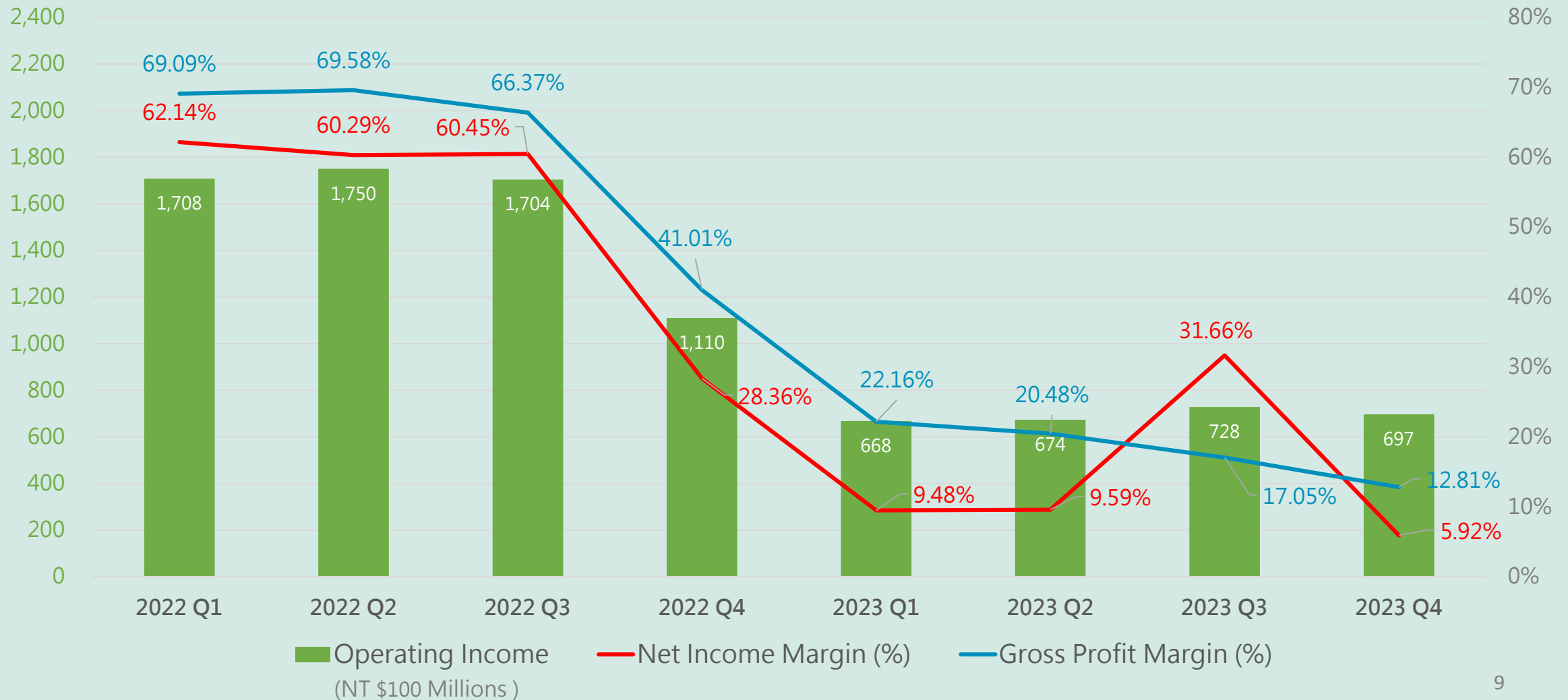
Financial Ratios

02



Quarterly Consolidated Operating Income, Gross Profit Margin and Net Income Margin

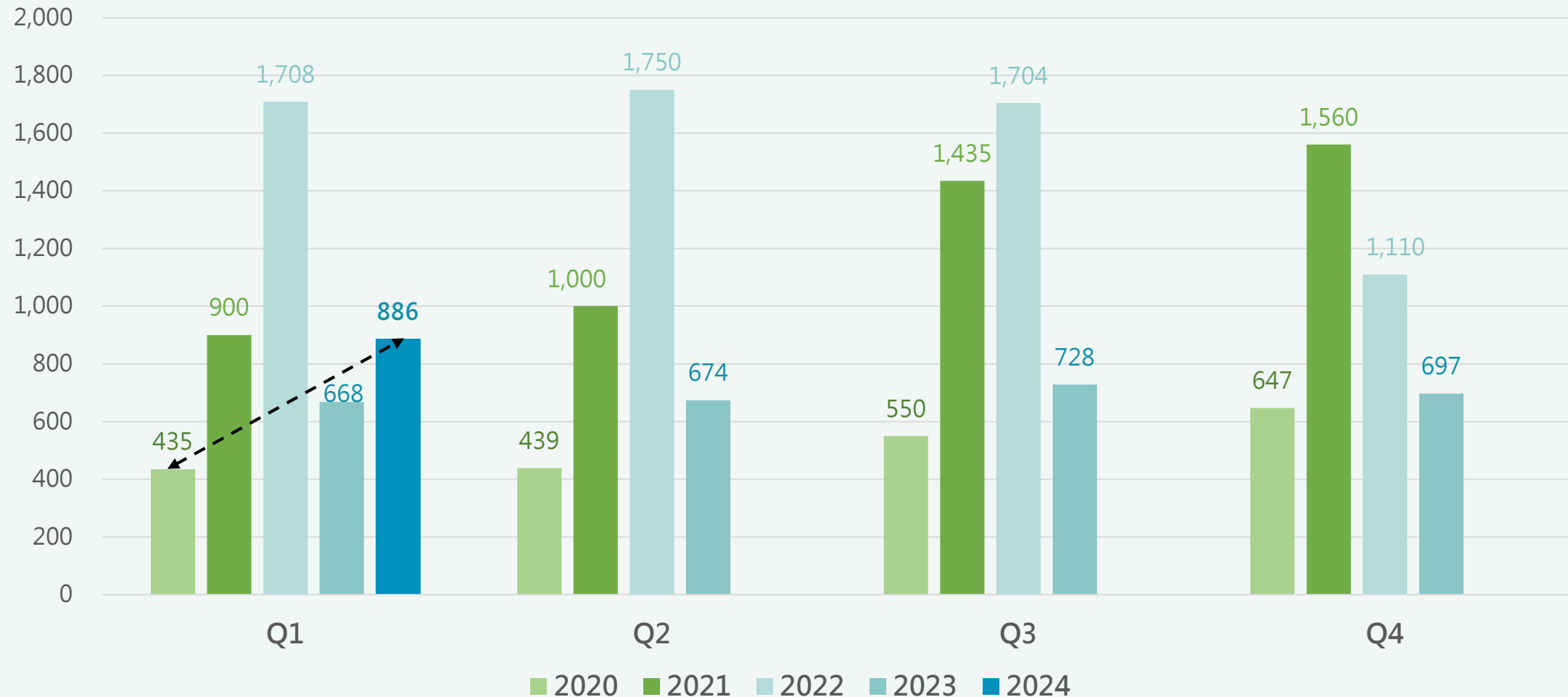
03



Quarterly Consolidated Operating Income

(NT \$100 Millions)

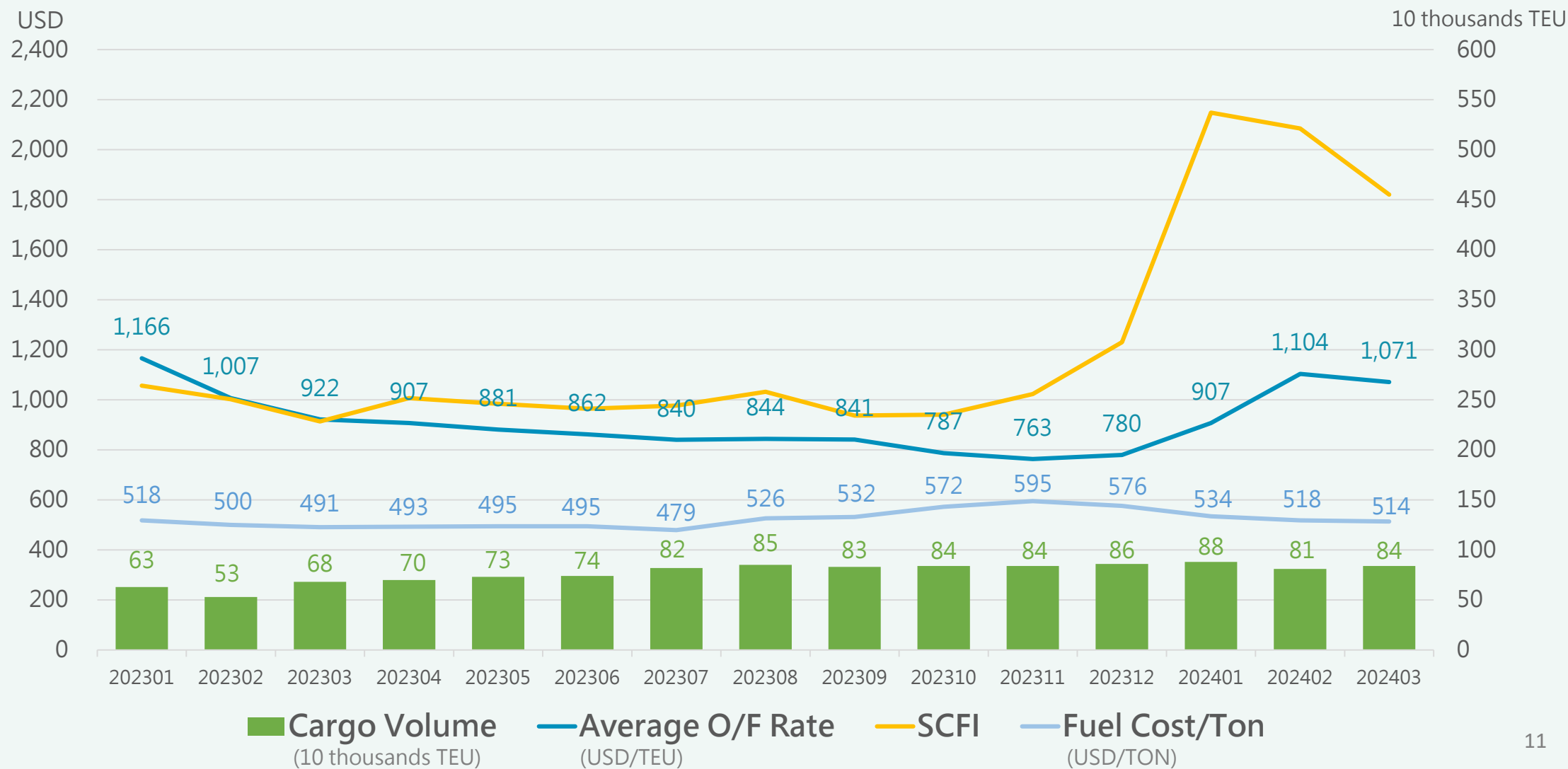
04



Consolidated Operating Revenue, Volume and Fuel

(NT \$100 Millions)

05



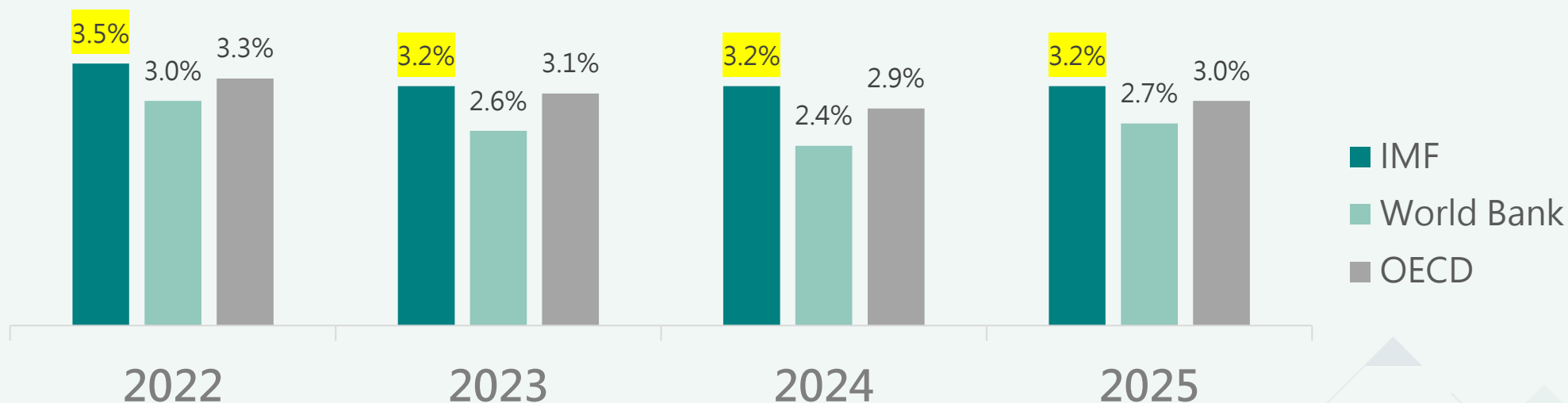


Container Shipping Outlook

01

Global Economic Outlook Positive development

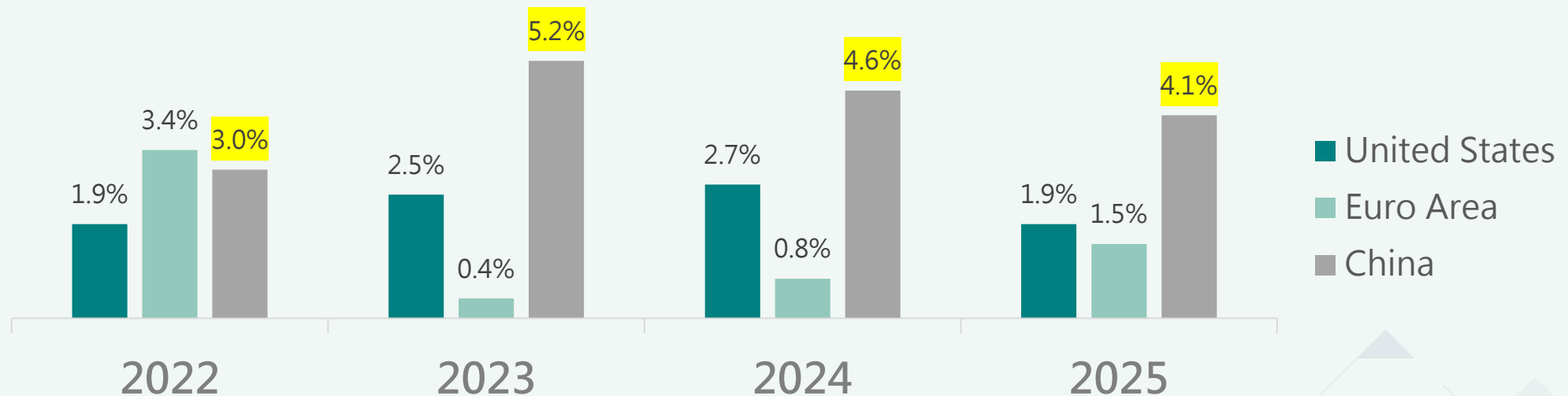
Real Gross Domestic Product Growth Forecast



02

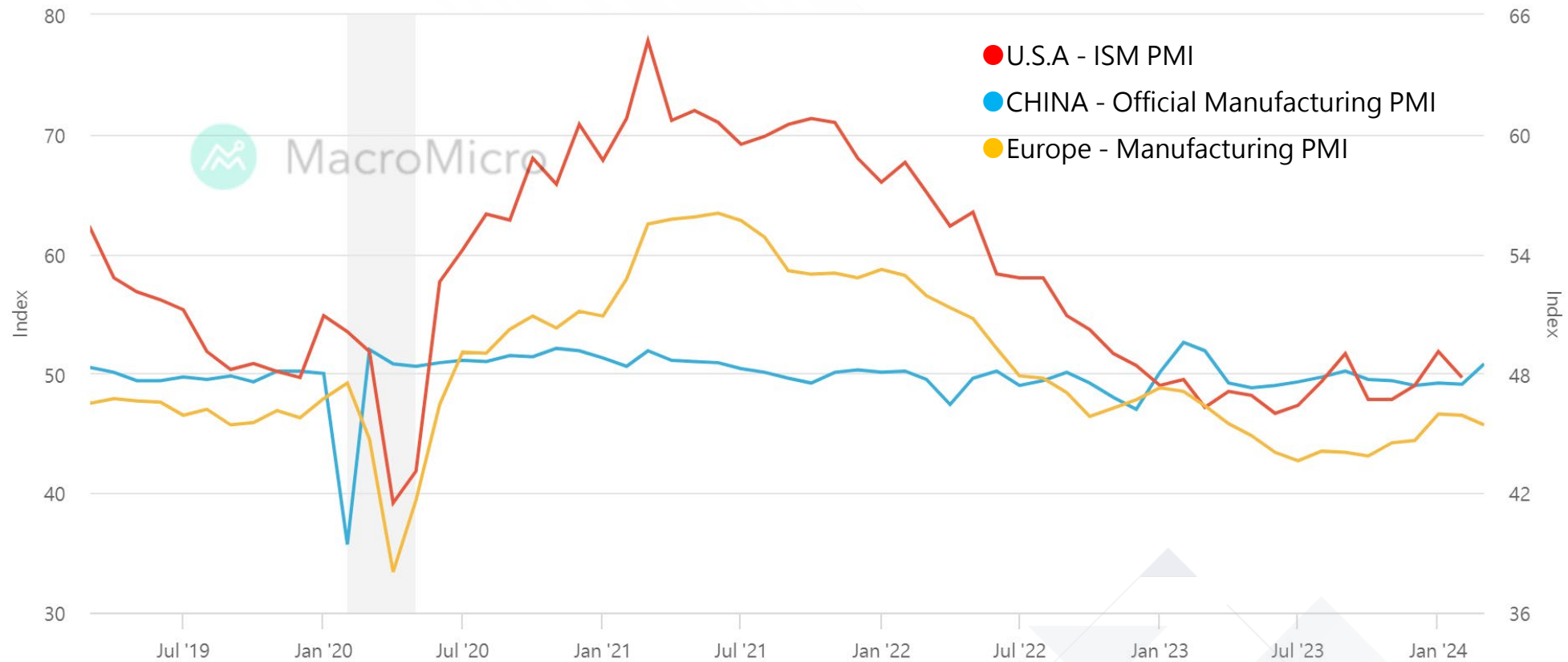
Major Economies Economic Outlook Slow but Positive

Real Gross Domestic Product Growth Forecast



03

Major Economies Purchasing Managers' Index (PMI)



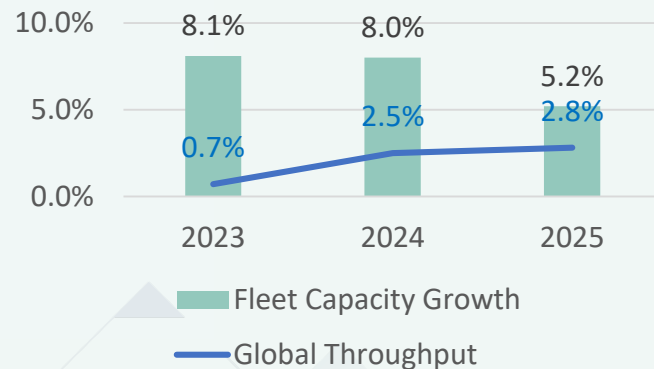
The Manufacturing Purchasing Managers' Index (PMI) reflects the manager's view of the economic outlook, the index is between 0% ~ 100%. If it is higher than 50%, it means that the manufacturing/non-manufacturing economy is expanding, if lower than 50%, it means tightening.

Source: Macro Micro

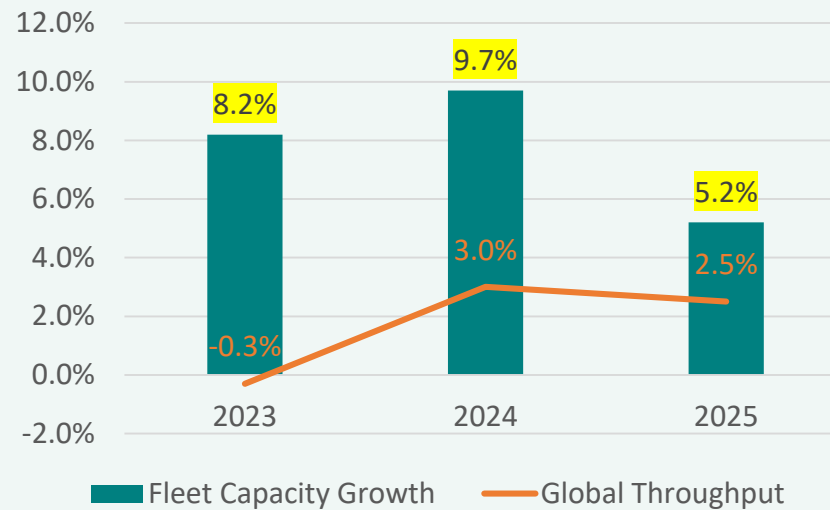
04

Shipping Market's Supply and Demand

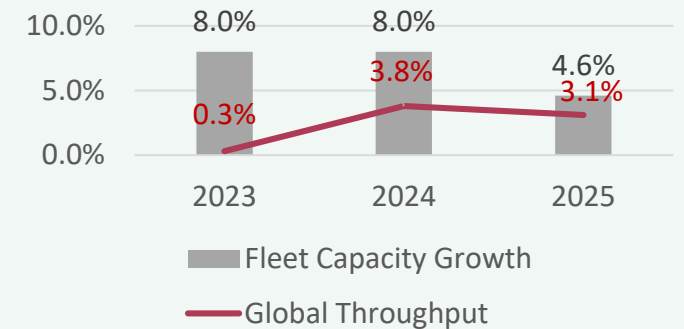
Drewry



Alphaliner



Clarksons

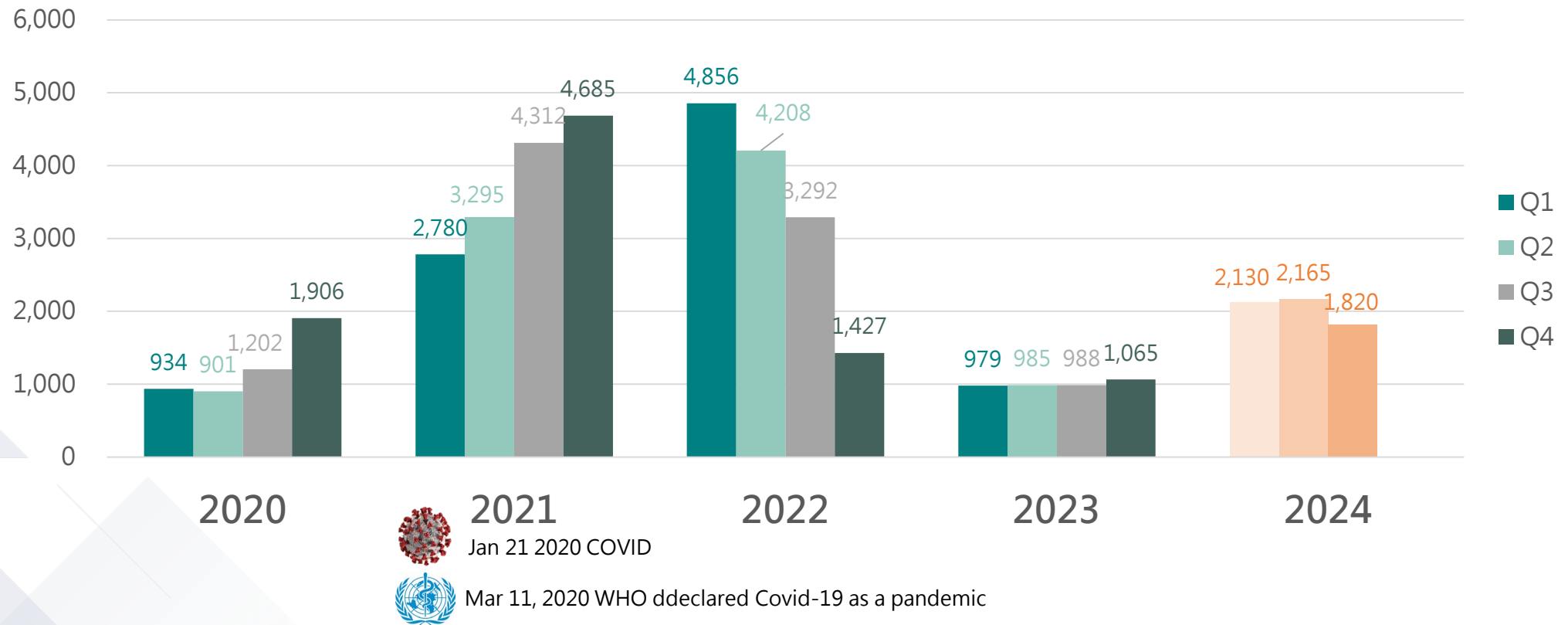


Source: Drewry Container Forecaster 4Q 2023 、 : Alphaliner MM Jan. 2024 、 Clarksons Research 4Q 2023

05

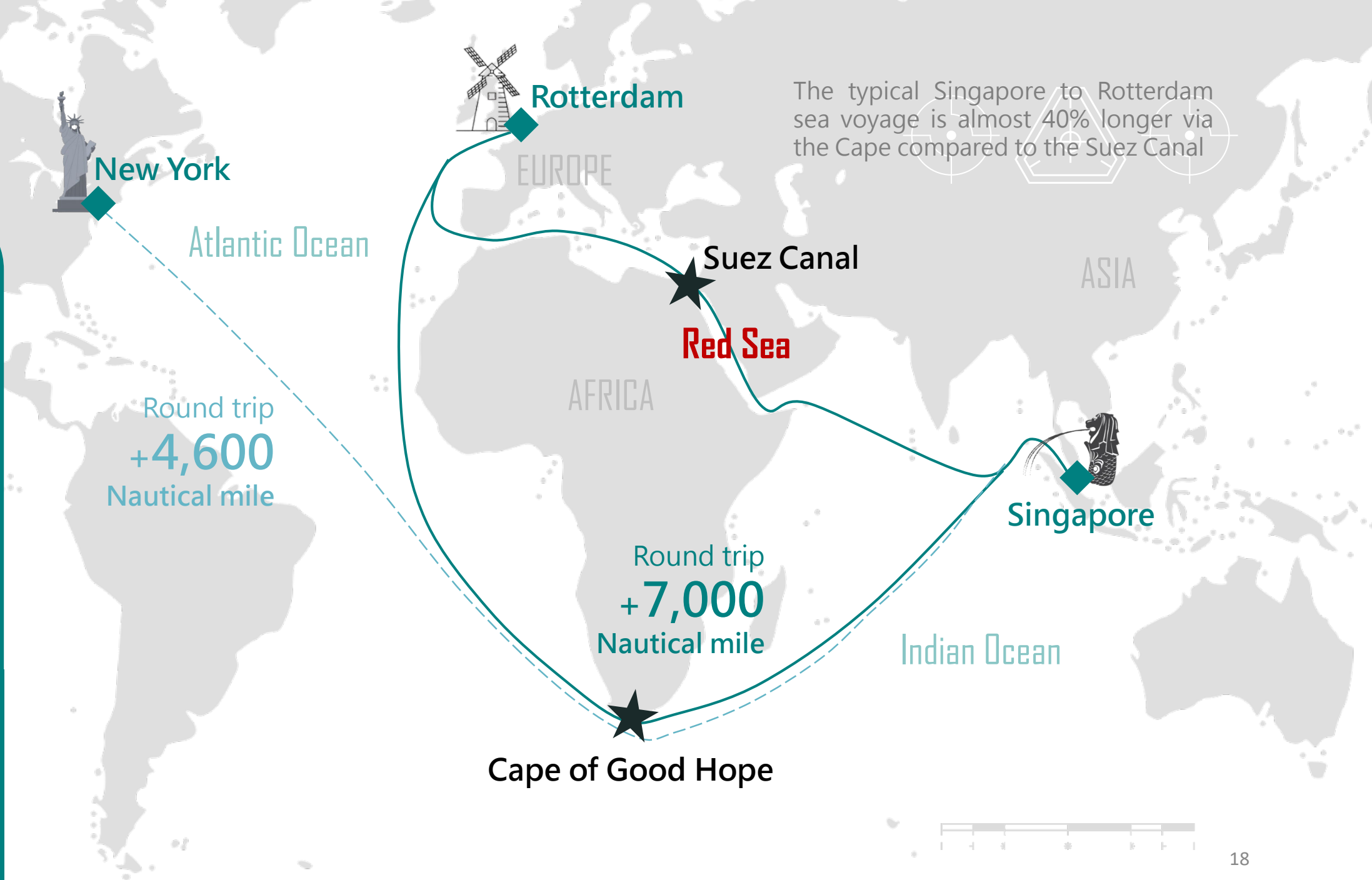
Containerized Freight Index

Shanghai Containerized Freight Index



06

Red sea issue



07

Panama Canal

Number of river crossings
Draft restrictions



Business Strategy



01

Ocean Alliance

A stabilizing factor in uncertain times

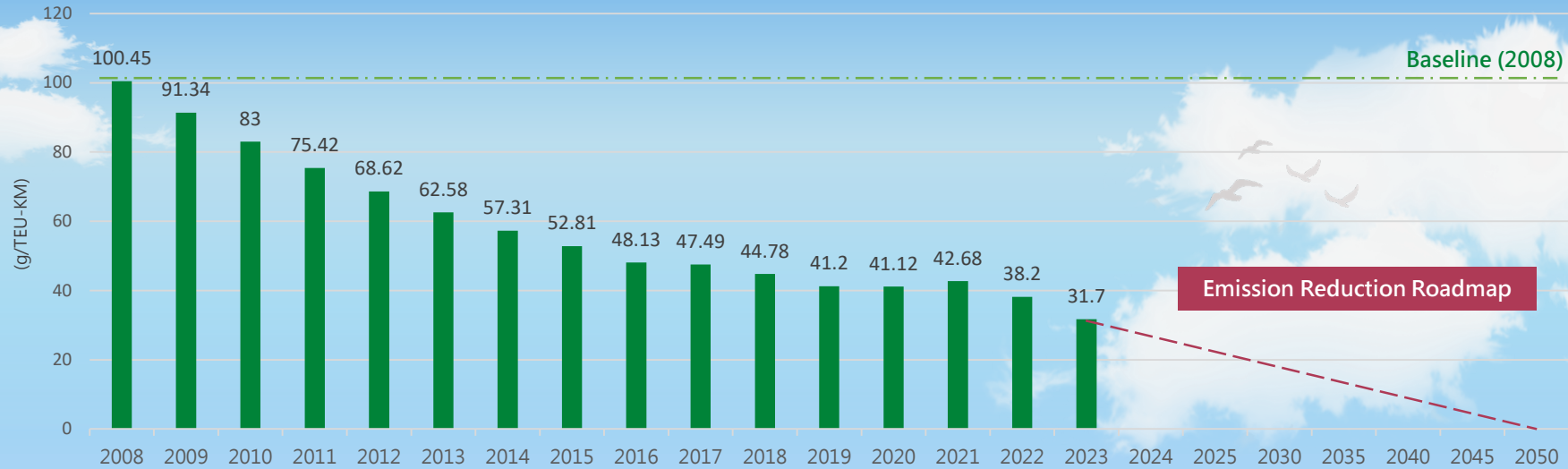


OCEAN ALLIANCE 2024 – 2027 → 2032 → 2037

OA	Duration	Cooperative routes	Cooperative TEUs
Day 8	2024/04/01 – 2025/03/31	37	4.80 Million TEU
Day 7	2023/01/01 – 2024/03/31	40	4.62 Million TEU
Day 6	2022/04/01 – 2022/12/31	42	4.43 Million TEU
Day 5	2021/04/01 – 2022/03/31	39	4.03 Million TEU
Day 4	2020/04/01 – 2021/03/31	39	3.91 Million TEU
Day 3	2019/04/01 – 2020/03/31	39	3.86 Million TEU
Day 2	2018/04/01 – 2019/03/31	42	3.71 Million TEU
Day 1	2017/04/01 – 2018/03/31	41	3.34 Million TEU



Evergreen Fleet Greenhouse Gas Emission Reduction Roadmap



- New Eco-friendly Ships
The 24-strong newbuilding fleet is expected for delivery from 2025
- Carbon Capture Utilization and Storage
- Biofuel testing



03

Key Terminals Digitalization



Operational resilience and Intelligence

04

Smart Reefer

GEO
Communication
Inmarsat IOT



GPS tracking

MEO
Navigation
WNI, WNI CII monitoring system



LEO



Smart containers

REEFER ONLINE

Reefer Unit Smart Reefer Cargo Tracking

39,000+
unit

On-line monitoring :

- ① Temperature
- ② Humidity
- ③ Cold Treatment
- ④ (Atmosphere
- ⑤ Report download
- ⑥ Share

“ShipmentLink” <https://www.shipmentlink.com/>



05

ESG Pathway



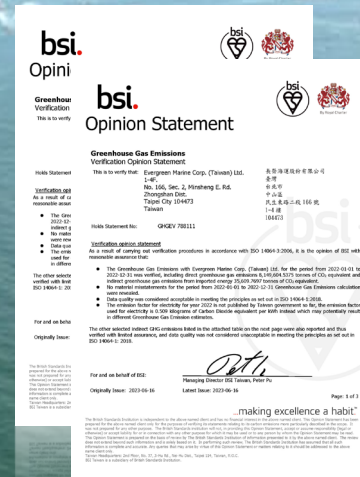
Understand your current position
Create a Sustainability roadmap
Ensure good quality data
Familiarize yourself with the Standards
Educate your organization



Sustainable development

- ISO 14064 & GHG Protocol Inventory and Verification
- ISO 14067 Footprint Inventory and Verification
- ISO 27001 Information technology - Security techniques - Information security management systems – Requirements
- ISO 45001 & CNS 45001 Health and safety management standard
- Internal Carbon management & TCFD Platform
- Carbon Emission Calculator

- ESG Task Force
- Participate in Sustainable assessments
 - Constituent of the FTSE4Good TIP Taiwan ESG Index
 - Constituent of the FTSE4Good Index Series
 - 2023 MSCI ESG rating 「A」
 - ...etc.



ISO 14064
2022 & 2023



ISO 14067
2023



THANK YOU

